### MBEV1005 MANAGEMENT LESSONS FROM ANCIENT INDIA (2-0-0)

## **Course Objectives:**

- 1. To understand the evolution of management thought in ancient India and its relevance in modern times.
- 2. To analyse the management perspective present in Vedantic literature, focusing on principles applicable to contemporary management practices.
- 3. To examine the ethical and moral values, leadership qualities, and strategic management lessons derived from the Ramayana, the Mahabharata and the Bhagavad Gita.
- 4. To explore the management and economic principles elucidated in Kautilya's Artha Sastra and the Jain texts.

#### Module- I

Introduction to Ancient Indian Knowledge System; Evolution of Indian management thought; Need of India oriented Approach.

Management perspective in Vedantic Literature.

Management lessons in the Ramayana: Ethical and moral values, leadership, governance, strategic alliance.

Management lessons in the Mahabharata and the Bhagavat Gita: Conflict management, Inspirational leadership, alternative perspective on work and performance

#### Module-II

Kautilya's management lessons: Qualities of a leader, functions and role of a leader, motivation and communication; Principles and practice of governance of a state and of a corporation; Economic Thought of Kautilya.

Management perspective in Jain Literature: Code of conduct, Four pillars of human values, Conflict resolution, Ethical management, Mahavira's Economics.

Management Lessons in Buddhist Literature: Team building, Personal development of team members, Knowledge management.

## **Course Outcomes:**

# After the course the students will be able to:

- CO-1: Demonstrate a deep understanding of the ancient Indian knowledge system, including its philosophical, spiritual, and managerial dimensions, and apply this understanding to contemporary management challenges.
- CO-2: Critically analyse the evolution of Indian management thought, recognizing key influencers and schools of thought, and synthesize these insights to develop a holistic approach to management.
- CO-3: Evaluate the management perspectives presented in Vedantic, Jain, Buddhist, and epic literature (such as the Ramayana, Mahabharata, and Bhagavad Gita), identifying common themes and principles, and apply them to address complex organizational issues.
- CO-4: Develop practical skills in leadership, governance, conflict resolution, ethical management, team building, personal development, and knowledge management, drawing from the rich tapestry of ancient Indian texts and adapting them to modern organizational contexts.

## Text Books:

- 1. Management Practices and Thoughts in Ancient India, Khandelwal and Mohanty, Himalaya Publishing House
- 2. Relevance of Ramayana in Contemporary Times, Gupta, Agrawal and Sharma, IBA publications
- 3. Kautilya-The Artha Shastra, L.N. Rangarajan, Penguin books

- 4. Indian Models of Economy, Business and Management, P. Kanagasabapathi, PHI
- 5. Sri Bhagavad Gita for Managers, Khandelwal, Himalaya Publishing House.
- 6. "Indian Management and Leadership: Spiritual and Ethical Values for Corporate and Personal Success" by S. Ramaratnam: BLUEJAY BOOKS- 2007
- 7. "Indian Economic Development" by Uma Kapila: Academic Foundation; 2018
- 8. "The Mahabharata: A Modern Rendering" by Ramesh Menon Vol-1 & Vol-2, iuniverse-2006.

"The Bhagavad Gita" (translated by Eknath Easwaran), Nilagir Press, 2007